



**1st Quarter
- FY2024**

Business Results

August 8, 2024

TOWA CORPORATION

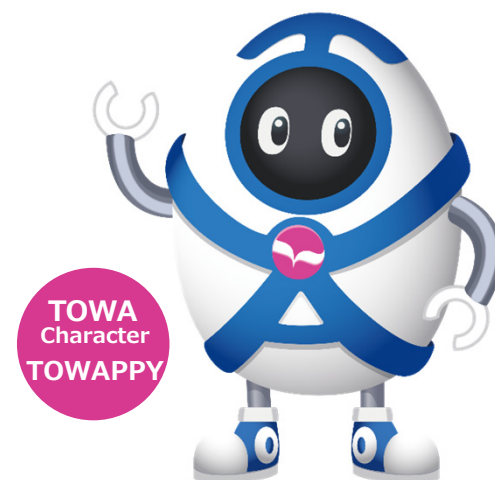


Table of Contents

- 1. FY2024 1st Quarter Results**
- 2. FY2024 Forecast**
- 3. TOPICS**

Table of Contents

- 1. FY2024 1st Quarter Results**
2. FY2024 Forecast
3. TOPICS

FY2024 1st Quarter Summary

(100M¥)

Orders
130.7

Net Sales
132.5

Operating Profit
22.1

Ordinary Profit
24.2

Net Profit
16.9

- **Orders and net sales of our original compression equipment and molds remained at high levels.**

Orders and net sales of our original compression equipment and molds, for generative AI related product and device for communication, continue to remain high levels.

- **Net sales and profits at each stage are all increased, YoY.**

Capital expenditure in Korea and China continues to remain steady. Investment in Taiwan is gradually beginning to recover and net sales of molding equipment and molds have increased. Additionally, the utilization rates of our customers have improved, leading to an increase in net sales of Total Solution Service (TSS). As a result, profits at each stage showed substantial improvement, YoY.

FY2024 1st Quarter Consolidated Financial Results

(100M¥)

	FY2023 1Q Results	FY2024 1Q Results	Variance	YoY
Net Sales	95.1	132.5	+ 37.4	+ 39.3%
Operating Profit	9.2	22.1	+ 12.9	+ 140.3%
Ordinary Profit	11.3	24.2	+ 12.8	+ 112.5%
Net Profit	7.8	16.9	+ 9.0	+ 115.9%

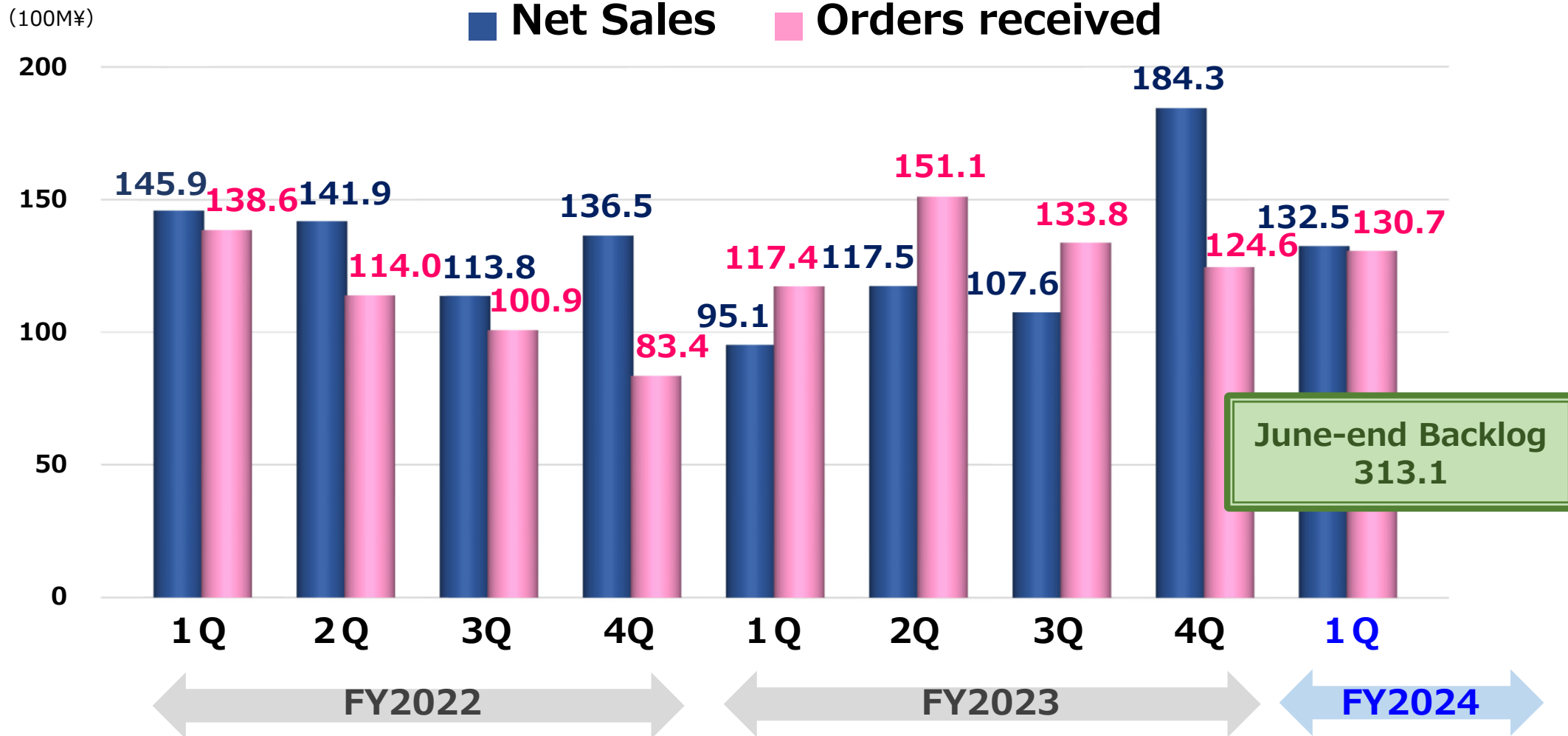
※Net Profit= Profit attributable to owners of parent

FY2024 1st Quarter Net Sales by Business Segment

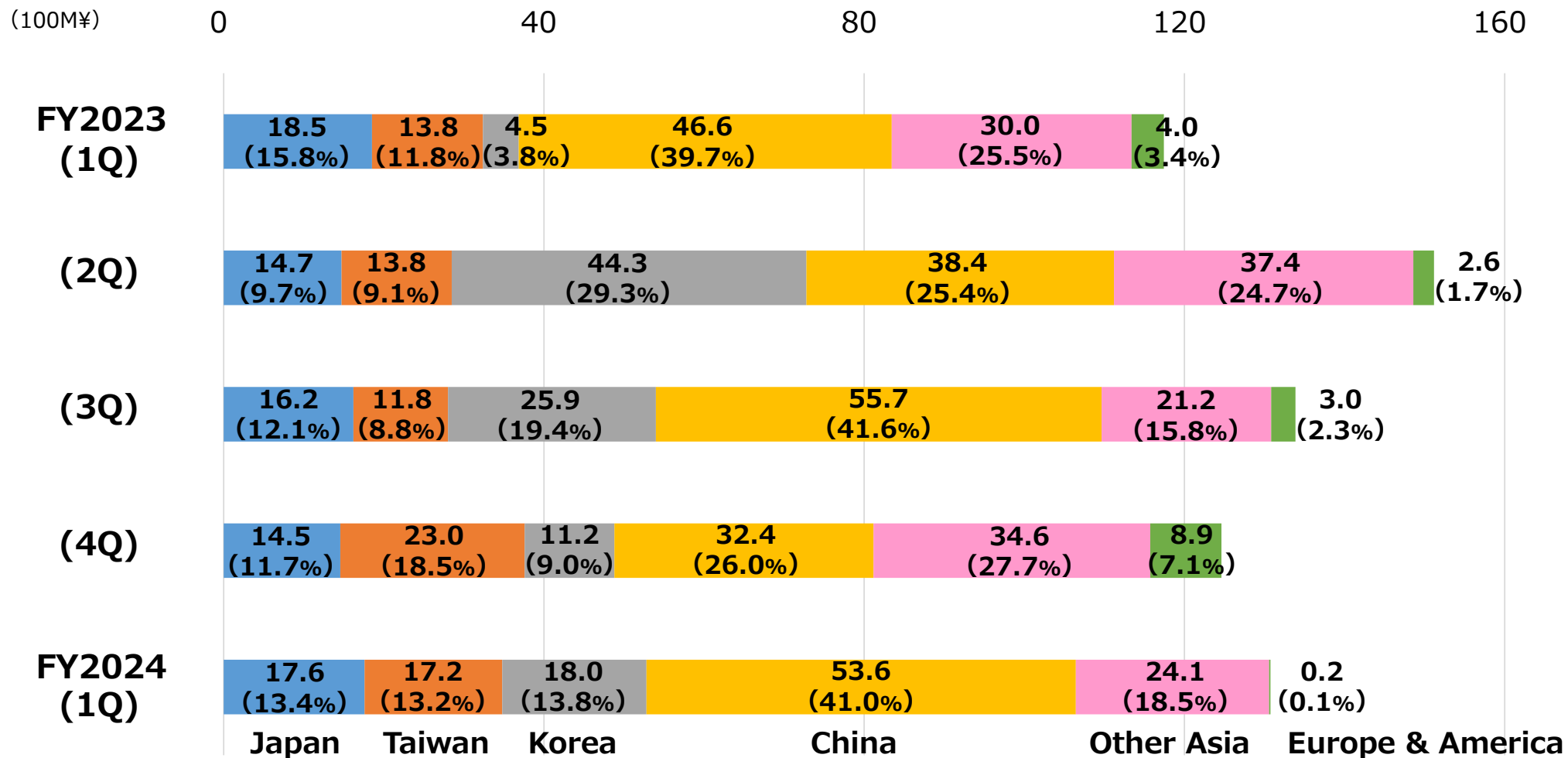
(100M¥)

	FY2023 1Q Results	FY2024 1Q Results	Variance	YoY
Net Sales	95.1	132.5	+ 37.4	+ 39.3%
Semiconductor	71.0	100.6	+ 29.6	+ 41.7%
Fine Plastic	5.5	5.7	+ 0.2	+ 3.8%
New Business	14.4	22.0	+ 7.6	+ 52.8%
Laser Processing Machine	4.2	4.2	▲ 0.0	▲ 0.2%

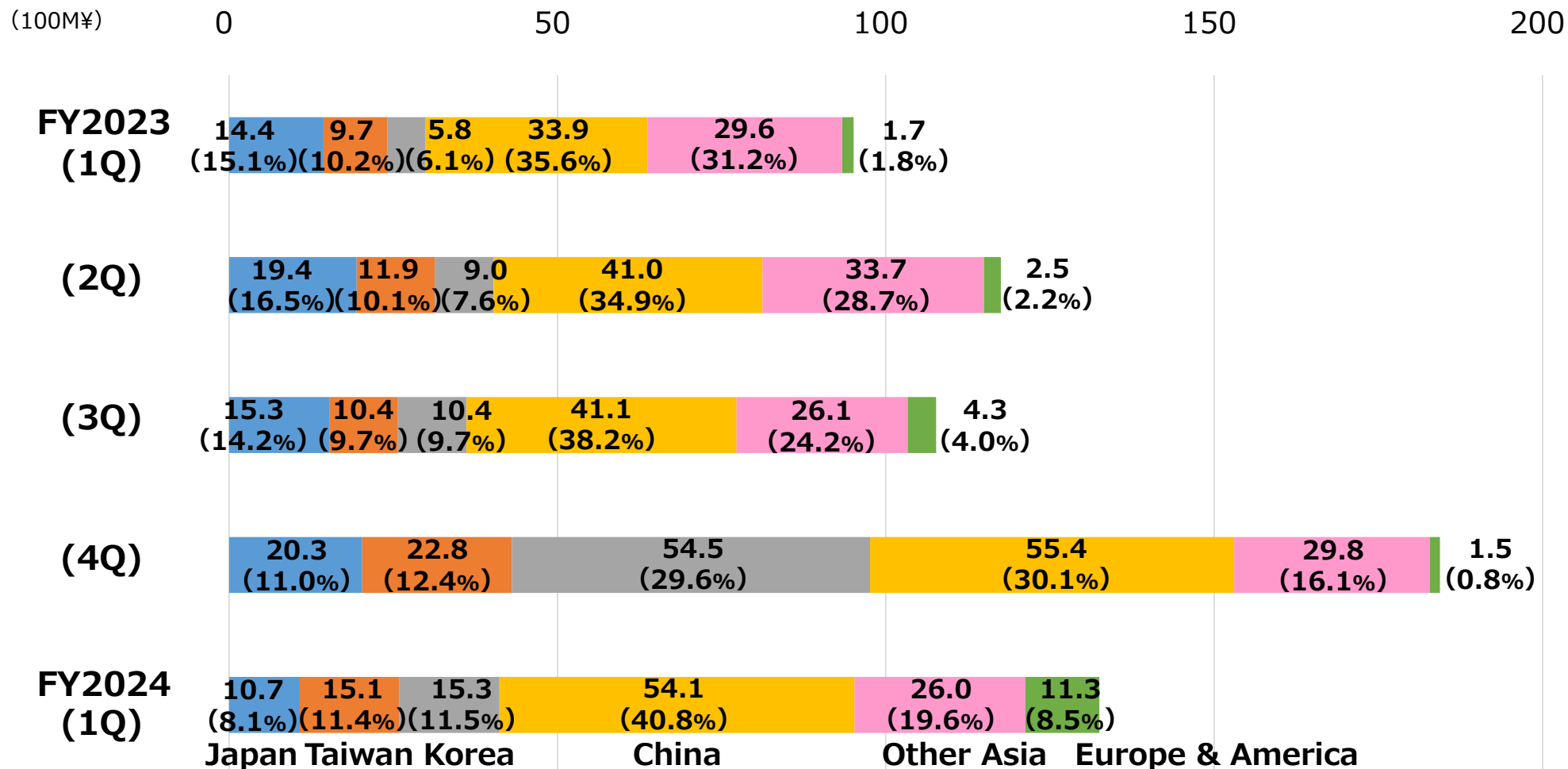
Net Sales and Orders Trend



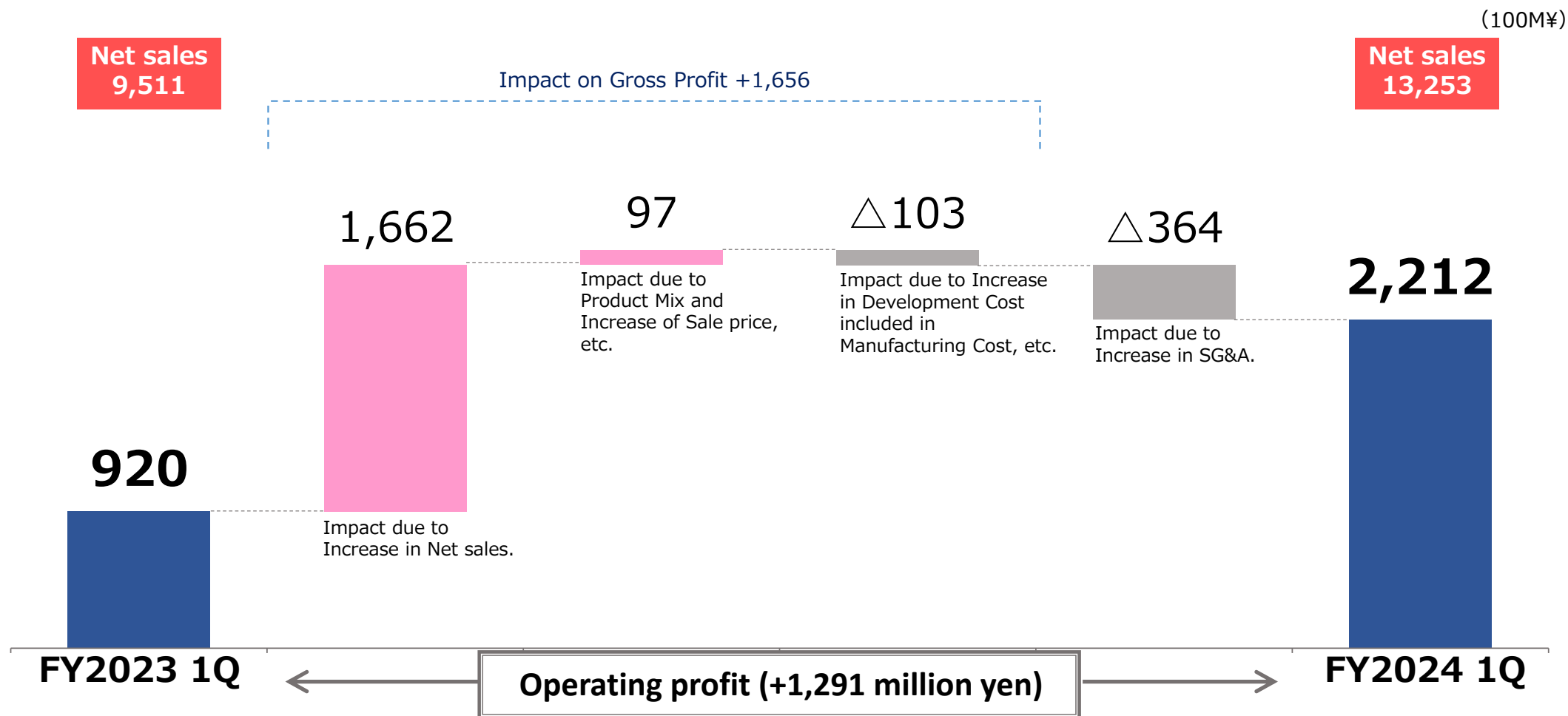
Trend of Orders Distribution Ratio by Geographic Area (Place of destination)



Trend of Sales Distribution Ratio by Geographic Area (Place of destination)



FY2024 1Q Operating Profit Variance Analysis (YoY)



※Yen amounts are rounded down to millions.

Table of Contents

1. FY2024 1st Quarter Results
- 2. FY2024 Forecast**
3. TOPICS

FY2024 Forecast of Consolidated Financial Results

※Initial estimate is unchanged.

(100M¥)

	FY2023 Results	FY2024 Forecast			Variance	YoY
		1H	2H	FY		
Net Sales	504.7	287.0	313.0	600.0	+ 95.2	+ 18.9%
Operating Profit	86.6	56.5	69.5	126.0	+ 39.3	+ 45.5%
Operating Margin	17.2%	19.7%	22.2%	21.0%	—	+ 3.8pt
Ordinary Profit	90.7	56.5	69.5	126.0	+ 35.2	+ 38.8%
Net Profit	64.4	39.6	48.7	88.3	+ 23.8	+ 37.0%

※Net Profit= Profit attributable to owners of parent

FY2024 Forecast of Consolidated Financial Results by business segment

※Initial estimate is unchanged.

(100M¥)

	FY2023 Results	FY2024 Forecast			Variance	YoY
		1H	2H	FY		
Net Sales	504.7	287.0	313.0	600.0	+ 95.2	+ 18.9%
Semiconductor	383.2	213.0	230.0	443.0	+ 59.8	+ 15.6%
Fine Plastic	21.5	11.0	11.0	22.0	+ 0.5	+ 2.3%
New Business	75.8	50.0	54.0	104.0	+ 28.2	+ 37.2%
Laser Processing Machine	24.2	13.0	18.0	31.0	+ 6.8	+ 28.3%

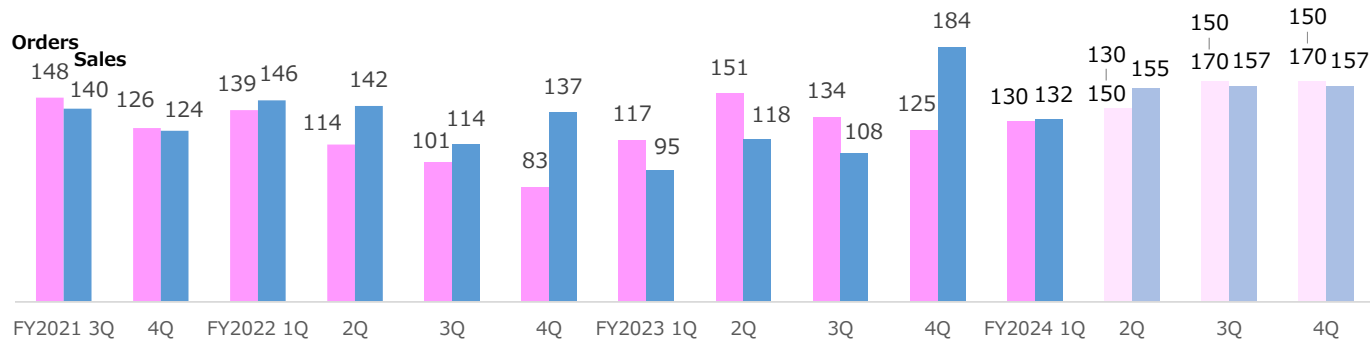
Market Outlook

Market Outlook of this Fiscal Year

- Generative AI-related investment and active investment in China are expected to continue driving the market from the second quarter onward.
- An inventory adjustment are progressing, and the utilization rate of OSAT is showing an improving trend. Capital expenditure is also expected to gradually recover from the second quarter to the second half of this year, and we anticipate an increase in our company's net sales starting from the second quarter.

Orders/Sales Forecast

(100M¥)



(100M¥)

Orders Forecast

2Q
130-150

3Q
150-170

4Q
150-170

Profit & Loss Forecast

Net Sales	600.0
Operating Profit	126.0
Ordinary Profit	126.0
Net Profit	88.3

Table of Contents

1. FY2024 1st Quarter Results
2. FY2024 Forecast
- 3. TOPICS**

Next-Generation Semiconductor Packaging Consortium Participation

The US-JOINT Participation established by RESONAC

We are strengthening our collaboration in developing packages using our compression equipment for next-generation semiconductor such as generative AI and autonomous driving with North American semiconductor manufacturers, fabless companies, and major IT companies.



Compression Equipment for WLP
Model : CPM1080

Name	US-JOINT (JOINT : Jisso Open Innovation Network of Tops)
Objective	Creation of next-generation semiconductor packaging evaluation platforms and development of packaging technology in the United States
Location	Union City, California, United States

Winner of the “Semiconductor of the Year” Grand Prix

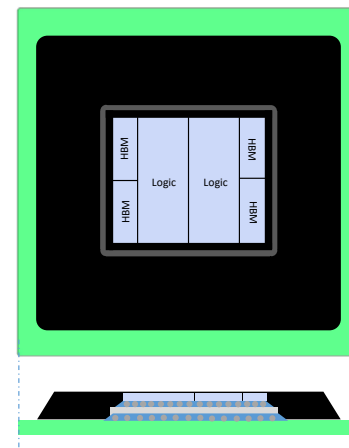


**The 30th Semiconductor of the Year 2024
TOWA wins the Grand Prix
on Semiconductor Manufacturing Equipment category**

**Optimal molding equipment for manufacturing semiconductor
for generative AI**



**Molding Equipment for Chiplet product
Model : YPM1250-EPQ**



**Image of
Chiplet product**

TOWA Vision 2032

「To the top of the world with change」



《Contact》

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This presentation material contains TOWA Group's forward-looking statements regarding, including but not limited to, plans, policies, finances, technologies, products, services and results. Such forward-looking statements are the judgements made by the Group based on available data, assumptions and applicable methods etc. as of the presentation date, and contain various risks and uncertainties. Also, new risks and uncertainties can occur anytime and it is impossible to predict the occurrence and the effect of them. Thus, please understand the actual results could considerably differ from the forward-looking statements.

Appendix



Corporate Overview

Company name	TOWA CORPORATION
Products	Semiconductor/LED Manufacturing Equipment, Ultra-Precision Molds, Fine Plastic Products, Laser Processing Machines
Established	April 1979
President & CEO	Hirokazu Okada
Number of Employees	2,047 (consolidated) [as of June 2024]
Paid in capital	8.9 billion yen
Code Number	6315
Address	5 Kamichoshi-cho, Kamitoba, Minami-ku, Kyoto

TOWA's Business

New Business

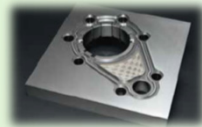
- TSS
(Total Solution Service)
- Tools for precision process
- Fine process
- Coating



Remodeling, repair,
Prevention & Upkeep



Fine process
technology



Undertake processing



Tool (end mill)

Fine Plastic

- Fine plastic products
- Medical products



Parts of drip



Component for syringe

Laser Processing Machines

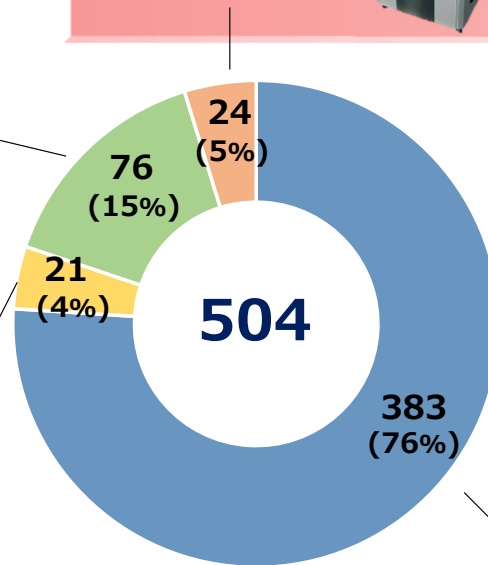
- Laser Trimmer
- Wafer Marker
- Laser Welder



Laser Trimmer
SL432R



Wafer Marker
SL473GS3



Net Sales (100M¥)
(FY2023)

Semiconductor Manufacturing (SM) Equipment

- Precision molds for SM
- Molding equipment for SM
- Singulation equipment for SM



Transfer Mold



Molding Equipment
Model PMC 2030-D



Molding Equipment
Model CPM 1080

Factories

● TOWA Corporation ● Affiliated Companies



Korea

- **TOWA KOREA Co., Ltd.**
Equipment, precision mold and component manufacturing



- **TOWA FINE Co., Ltd.**
Blade



China

- **TOWA (Suzhou) Co., Ltd.**
Equipment and precision mold manufacturing



- **TOWA (Nantong) Co., Ltd.**
Equipment and precision mold manufacturing



Malaysia

- **TOWAM Sdn. Bhd.**
Equipment manufacturing



- **TOWA TOOL Sdn. Bhd.**
Mold manufacturing



Kyoto

● Headquarters/Factory (Kyoto-shi)

Equipment and precision mold development and manufacturing



Kyoto

- **Kyoto East Plant (Ujitawara-cho)**
Mold manufacturing



Saga (Tosu-shi)

- **Kyushu Work**
Mold manufacturing



Yamanashi (Nirasaki-shi)

- **BANDICK Corporation**
Fine plastic products manufacturing

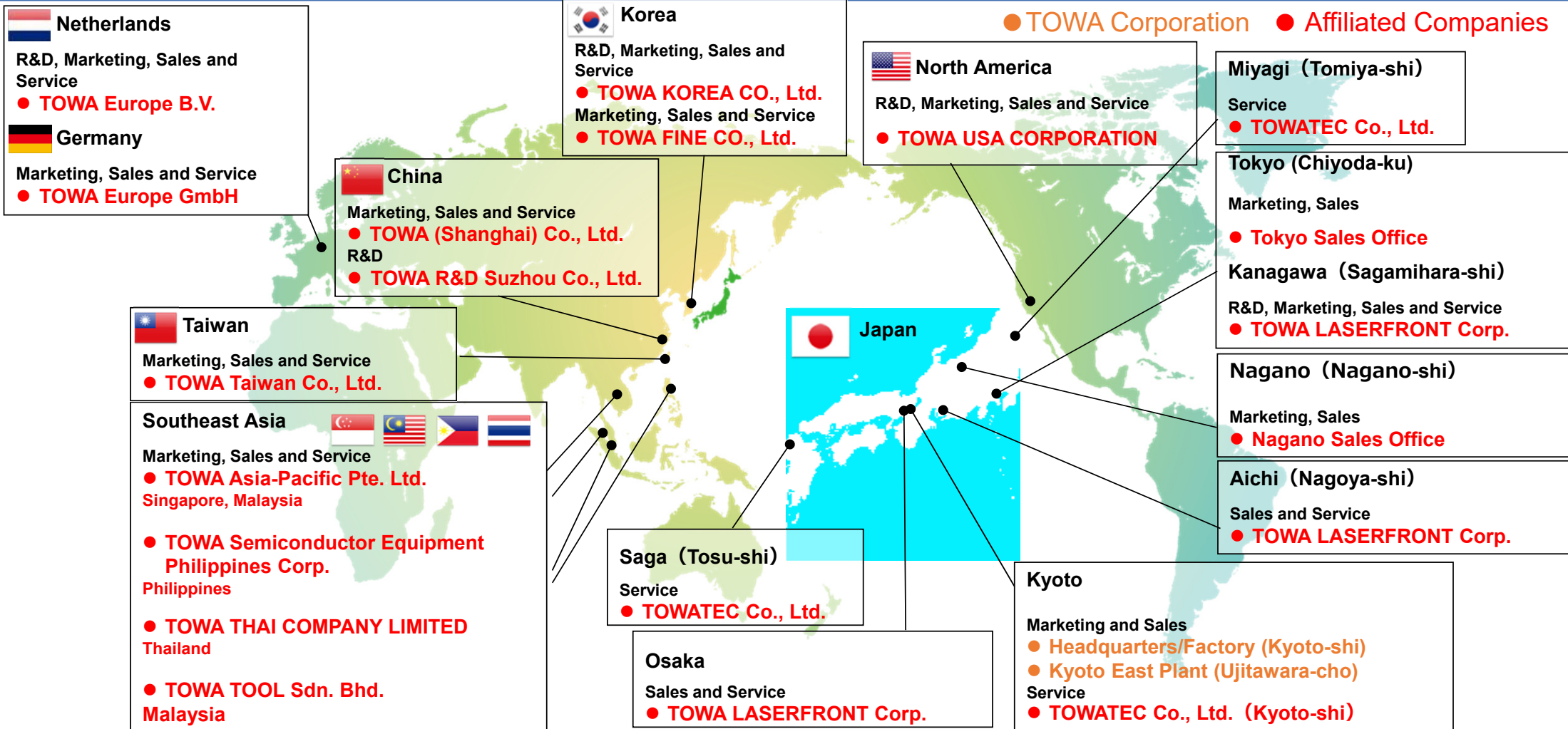


Kanagawa (Sagamihara-shi)

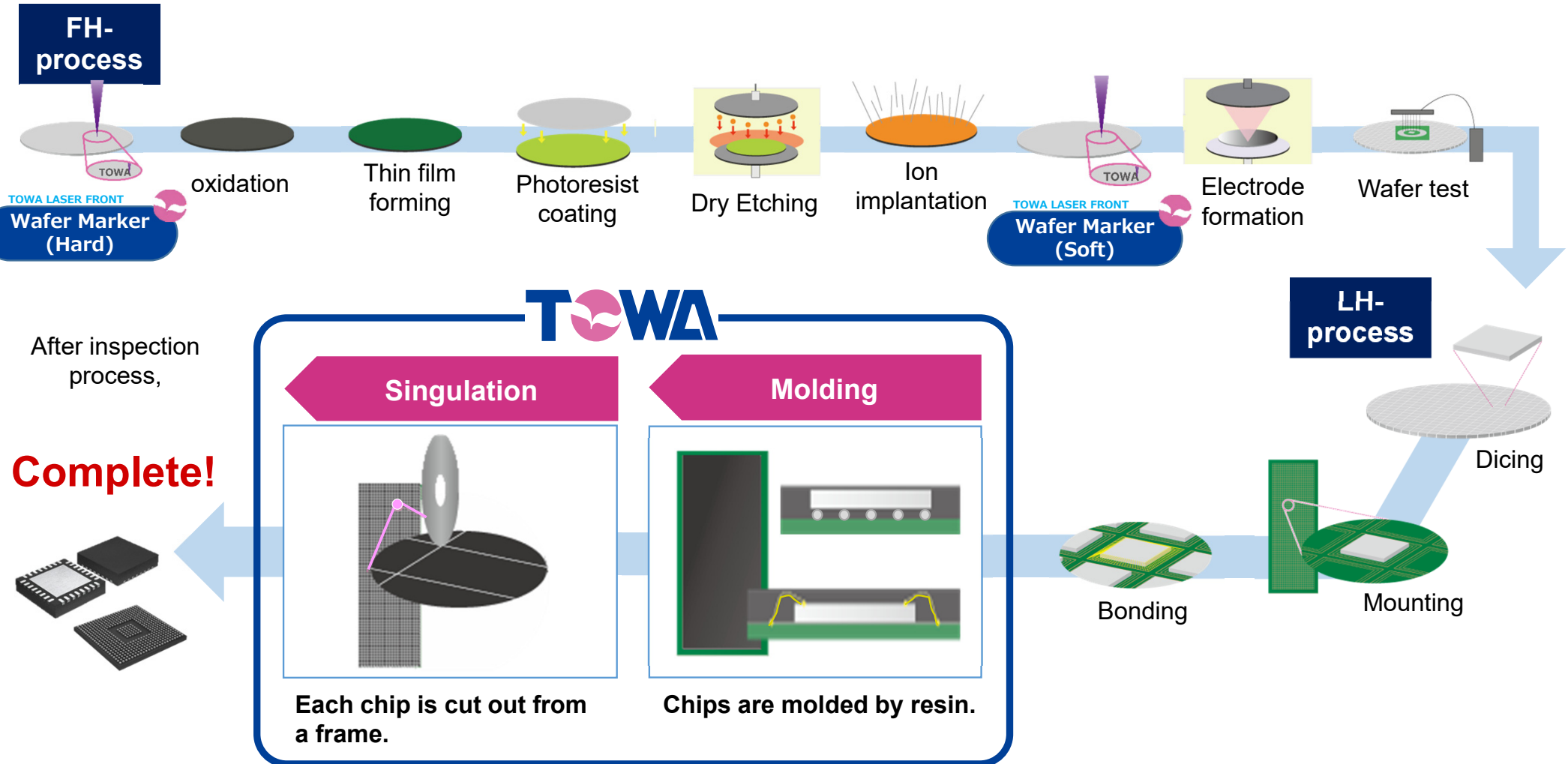
- **TOWA LASERFRONT Corp.**
Laser & Laser Processing machines development and manufacturing

Sales/Service facility

● TOWA Corporation ● Affiliated Companies

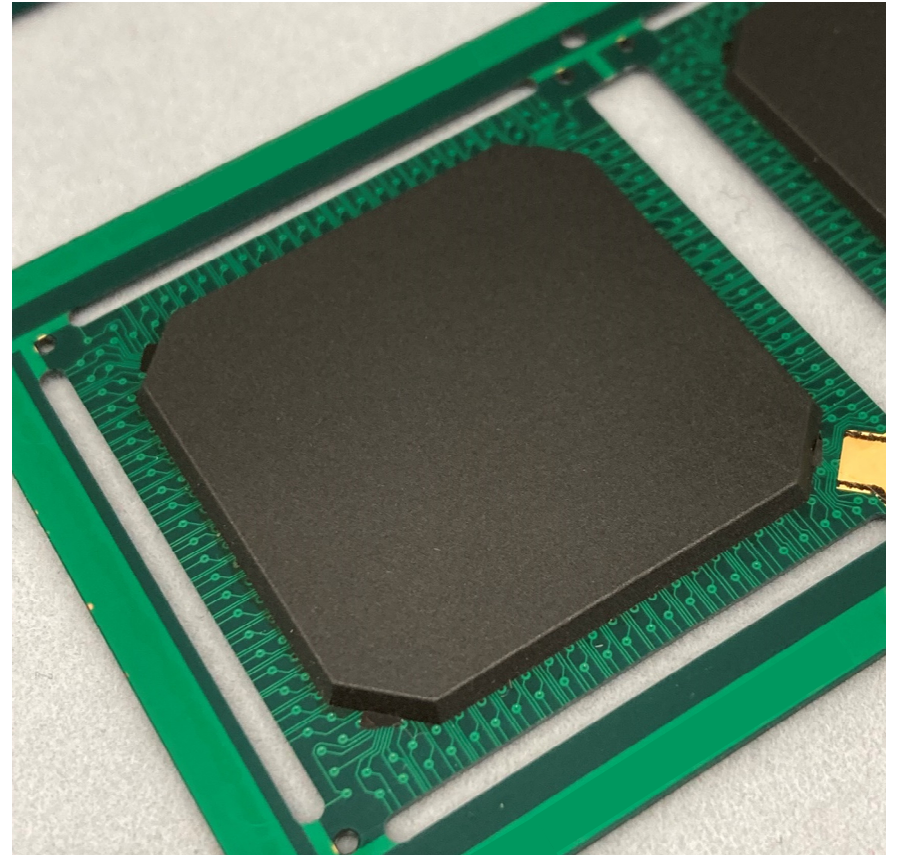
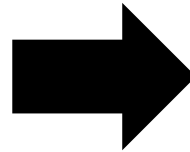
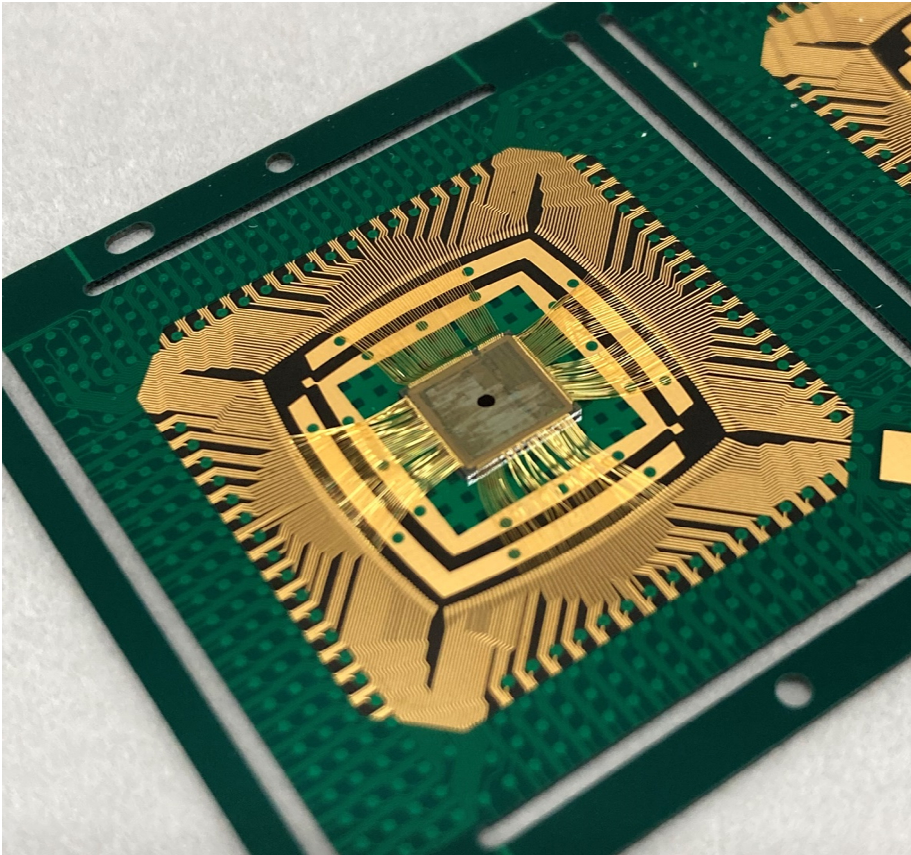


Semiconductor Manufacturing

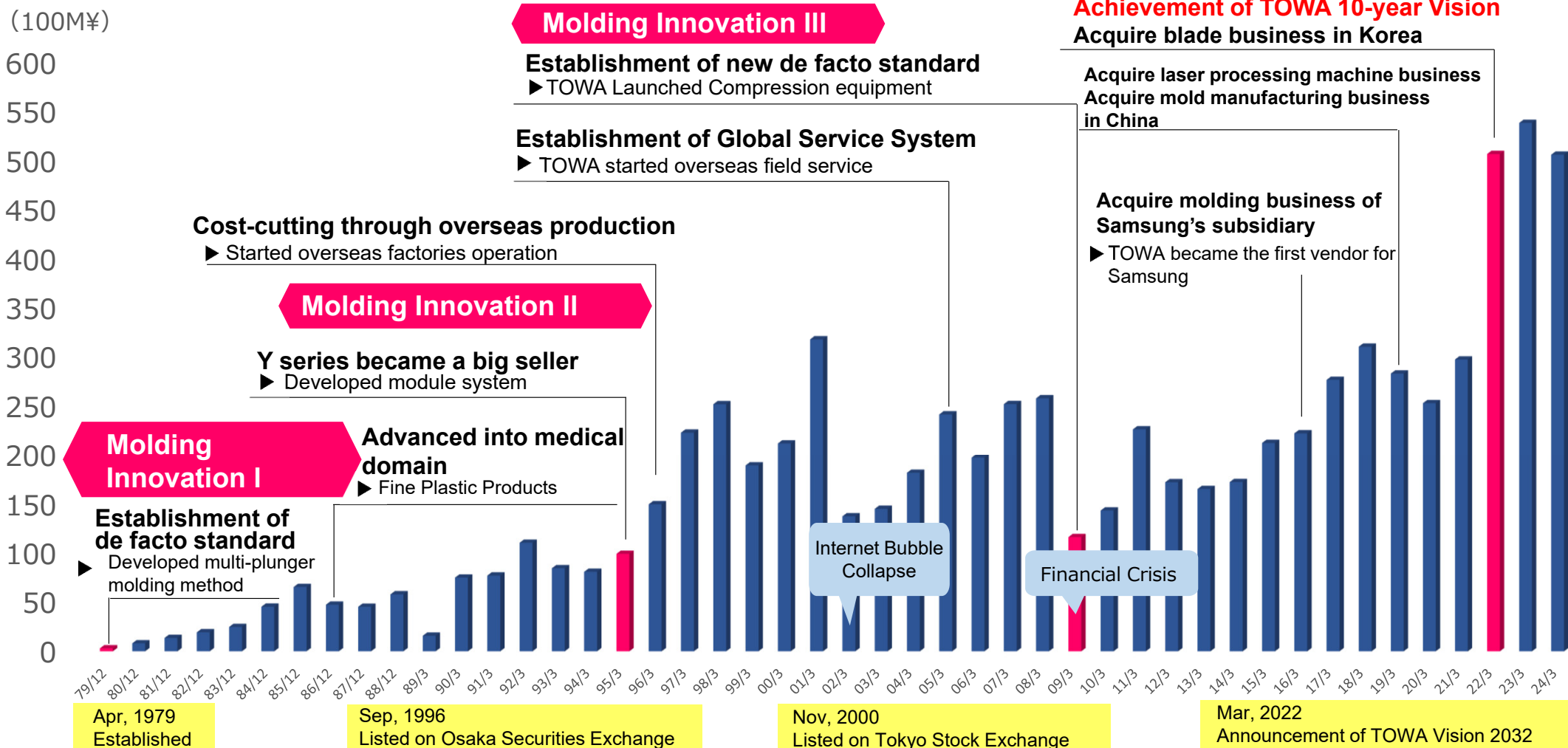


Molding

Chips and Wire are molded by resin.



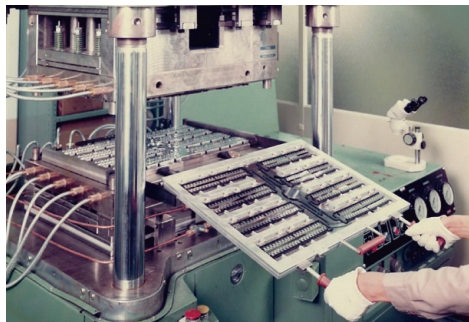
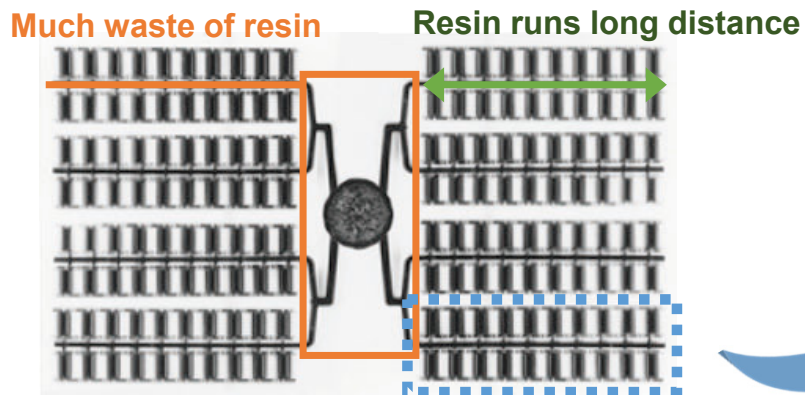
Progress of TOWA



Molding innovation I (1979)

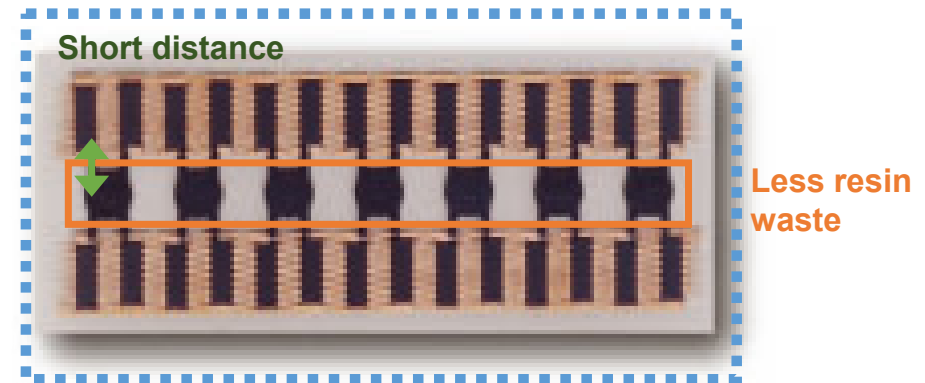
Conventional Mold

Manual molding by putting one palm size resin into the central pod. Resin runs **long distance**. Molding quality is **not homogeneous**. And **much waste of resin**.



Multi-Plunger Mold

Auto molding by putting finger size resins into several pods. This realized **short** runner, **homogeneous** molding quality and **less waste of resin**.



Molding innovation II (1995)

Module System (Y series)

Before the development of Module System, Molding equipment was . . .

Each equipment is designed depends on what or how much it will manufacture.
Semiconductor manufacturers had to buy another equipment ,
when they want to manufacture another type of product or increase their product volume.

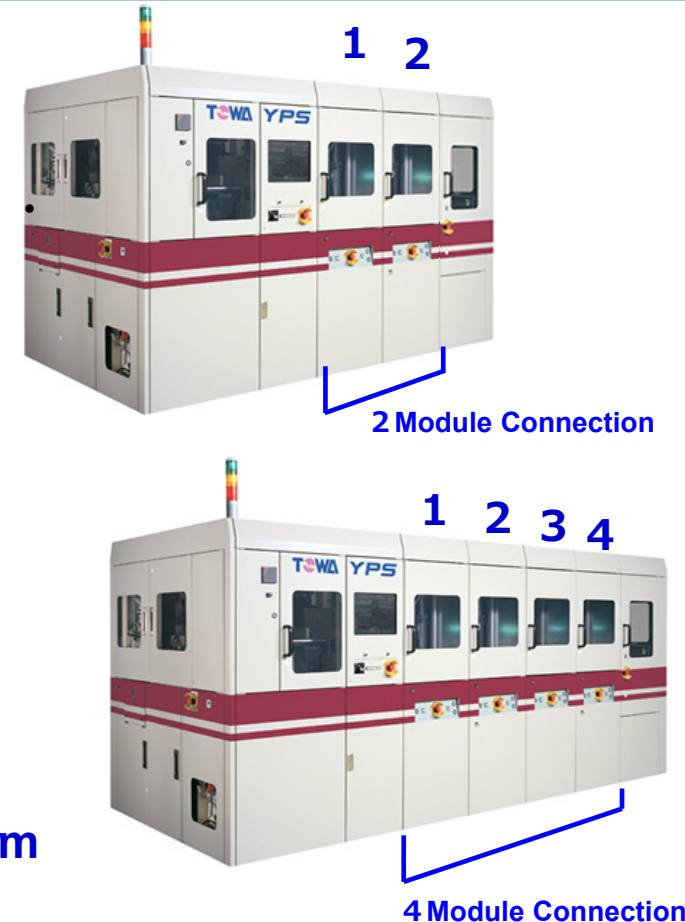


Module System enables to adjust press number!!

- Even you have only one Y series machine,
you can manufacture many types of products or increase your product volume.

Y series is sufficient to meet the needs of assembly subcontractor, to perform backend process bringing from IDM.

Semiconductor molding equipment is one of the strongest quality of TOWA.



Molding innovation III (2009)

Compression Molding Equipment

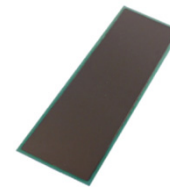
Independent compression molding technology has enabled to mold **cutting-edge devices**, **and cut the cost significantly!!**
The compression technology is **unrivaled** from its launch in 2009 because of the patent and technical difficulty.

Features

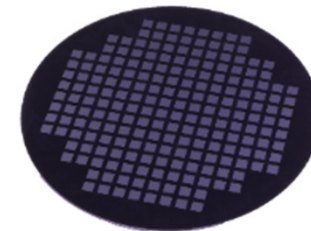
- 100% resin efficiency
(**CO2 emissions reduced by about 70%**)
- Compression molding with no resin fluidity
(**reduce defective products**)
- Most suitable for **cutting-edge** such as memory and 5G
- Applicable to both granular type and liquid type resin
- Applicable to both panel size and wafer size



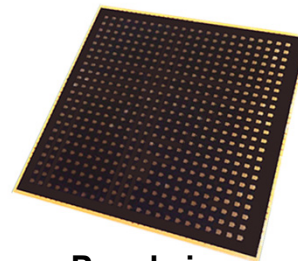
Compression Equipment
Model PMC 2030-D



Substrate size
100×300mm



Wafer size
φ300mm



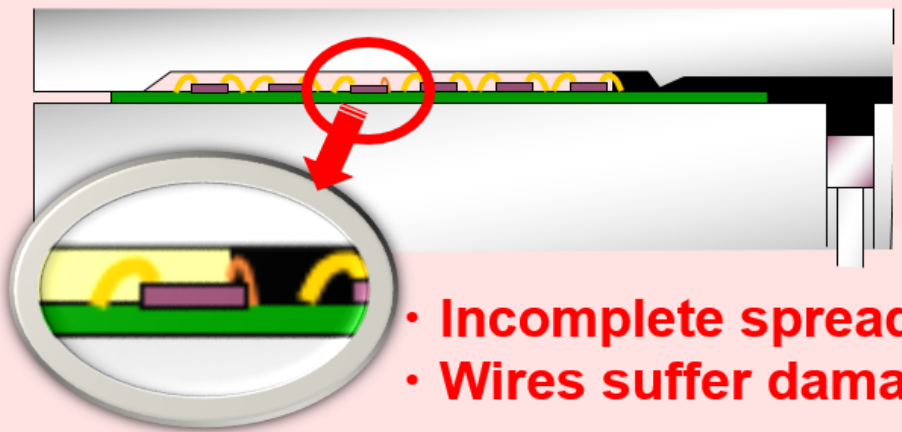
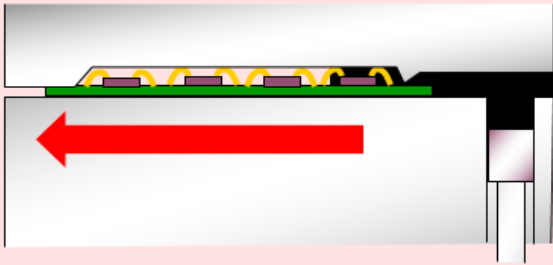
Panel size
600mm×600mm

Encapsulation (Molding) Process

Transfer molding

Injecting resin type

Resin flows

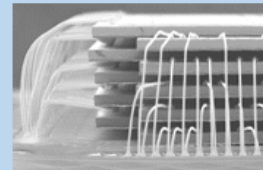
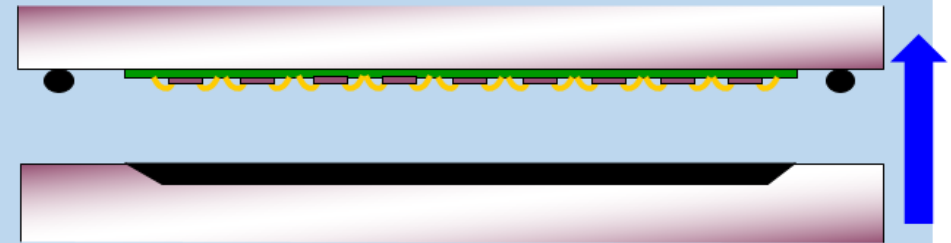
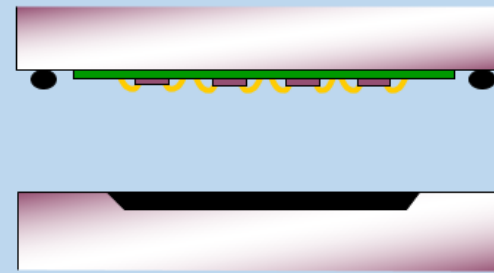


- Incomplete spreading
- Wires suffer damage

Compression molding

Compressing resin type

No Resin fluidity



- TOWA enabled large size panel molding
- No damage to products

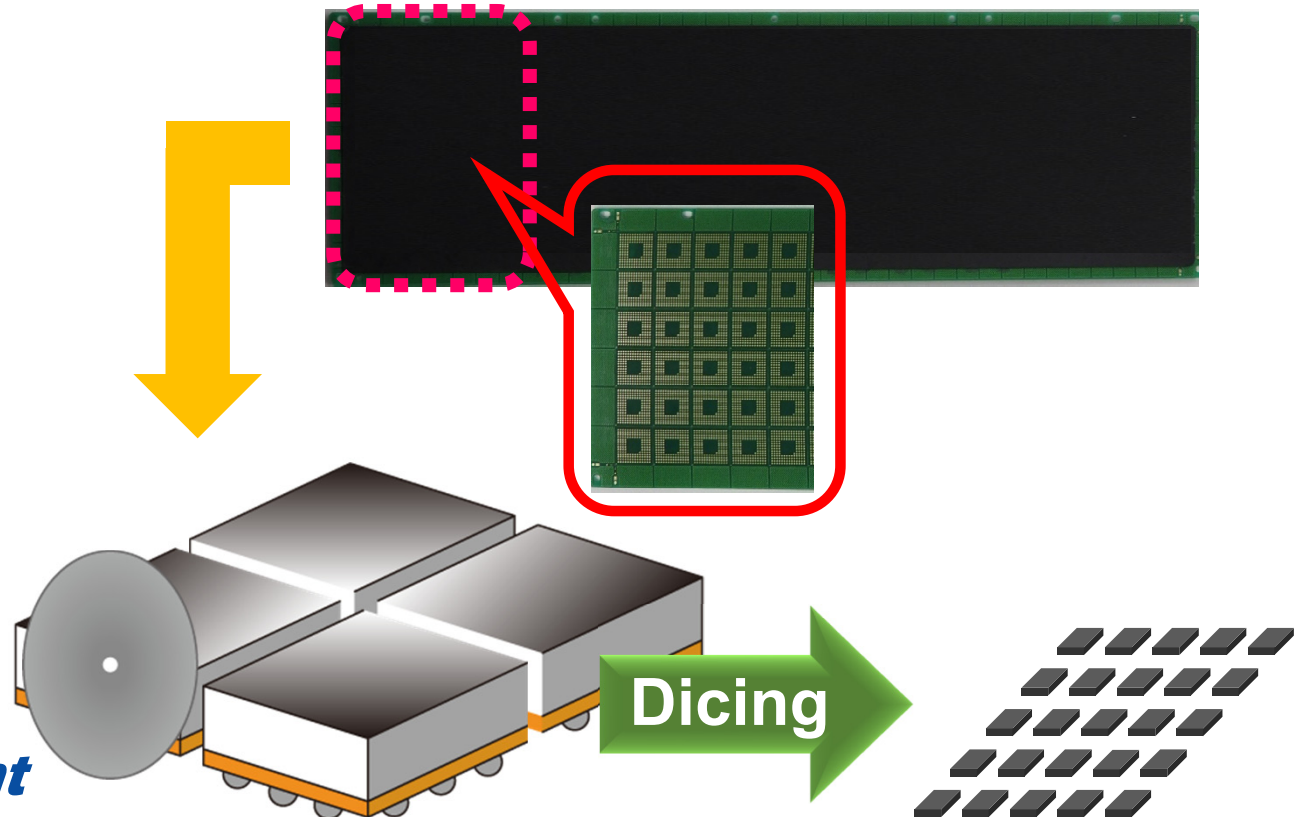
Singulation Process

After molding, frames are cut to each semiconductor chip

Smallest !
Realized 1.0×1.0mm
Size dicing



Singulation Equipment
Model FMS 4040



Semiconductor Manufacturing Equipment Line-Up

~ Compression Mold ~

Compression Equipment
Model CPM 1180



Work max size : 625x620mm

Compression Equipment
Model CPM 1080



Work max size : ϕ 300mm, 320x320mm

Compression Equipment
Model PMC 2030-D



Work max size : 100x300mm

~ Transfer Mold ~

Transfer Equipment
Model YPM 1180



Work max size : 100x300mm

~ Singulation ~

Singulation Equipment
Model FMS 4040



Work max size : 100x300mm