

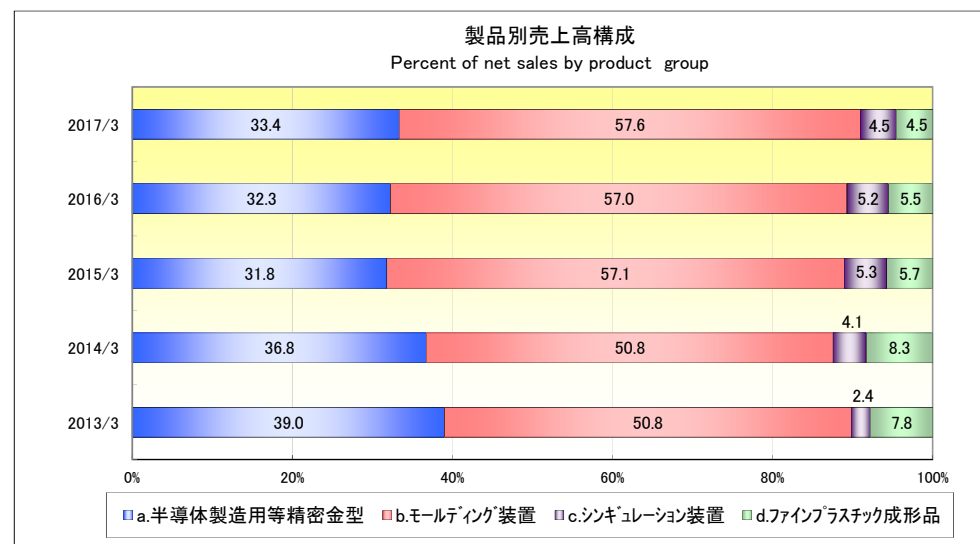
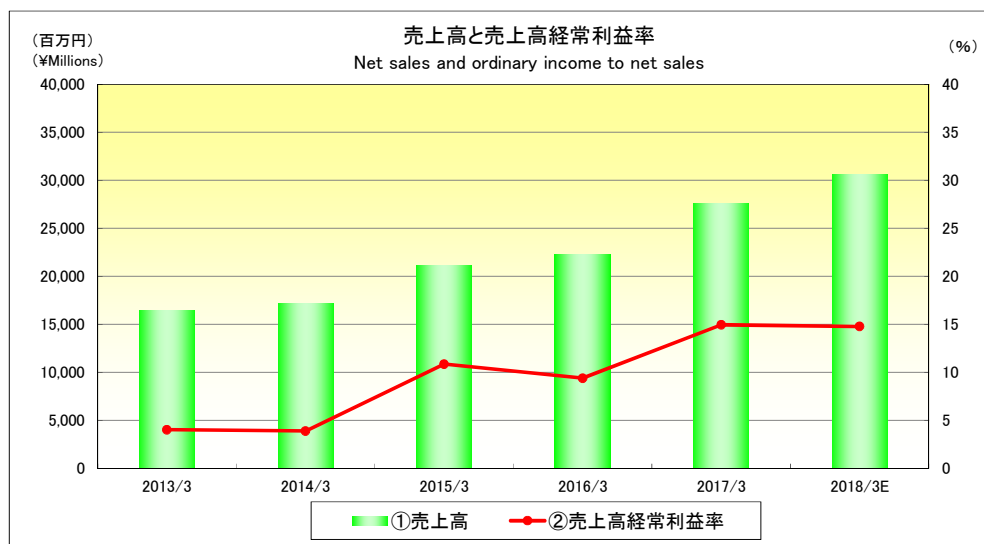


2018年3月期 第3四半期決算補足資料

2018年2月

TOWA株式会社

東証1部:6315

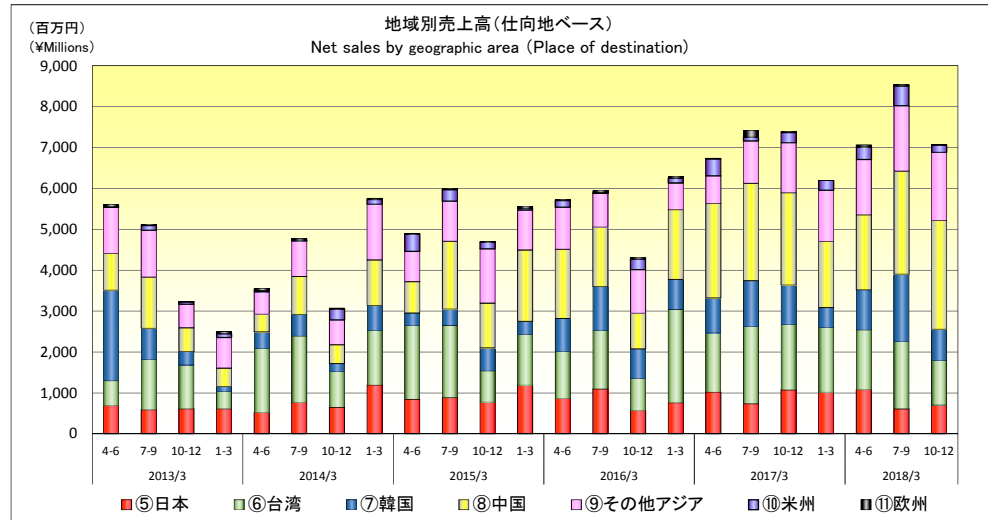
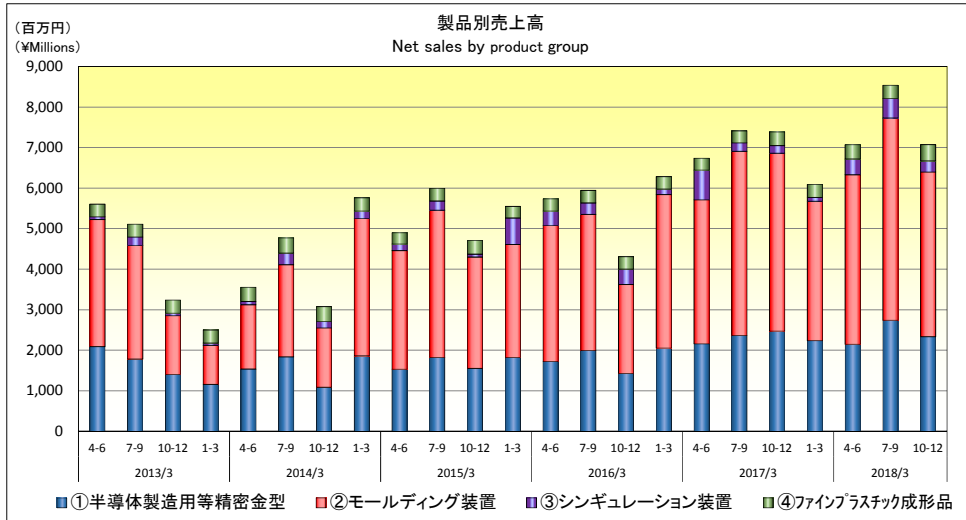


①Net sales ②Ordinary income to net sales

a.Precision molds b.Semiconductor plastic encapsulation systems c.Singulation parts and systems
d.Engineering plastic molded products

決算期	Fiscal year	2013/3	2014/3	2015/3	2016/3	2017/3	2017/12	2018/3E	2016/9	2017/9
経営成績・財政状態 (百万円)	Financial results and financial position (¥Millions)									
売上高	Net sales	16,454	17,165	21,150	22,270	27,632	22,678	30,605	14,154	15,605
経常利益	Ordinary income	663	666	2,296	2,092	4,131	3,190	4,521	2,042	2,471
親会社株主に帰属する当期純利益	Net income attributable to owners of parent	691	568	1,934	1,825	3,867	2,204	3,057	1,608	1,657
総資産	Total assets	25,896	29,132	31,735	31,664	36,036	-	-	34,509	38,866
純資産	Net assets	17,072	17,909	21,060	21,006	25,100	-	-	21,965	26,641
1株当たり指標(円)	Per share data (¥)									
1株当たり当期純利益	Net income per share	27.64	22.72	77.35	73.00	154.64	88.13	122.23	64.33	66.27
諸指標(%)	Data (%)									
自己資本当期純利益率	Return on equity	4.2	3.3	10.1	9.0	17.1	-	-	-	-
総資産経常利益率	Ordinary income to total assets	2.5	2.4	7.5	6.7	12.2	-	-	-	-
売上高経常利益率	Ordinary income to net sales	4.0	3.9	10.9	9.4	15.0	14.1	14.8	14.4	15.8
自己資本比率	Equity ratio	65.2	60.6	65.4	65.2	68.5	68.2	-	62.6	67.5

II. 四半期売上高動向(連結) Quarterly Net Sales (Consolidated)



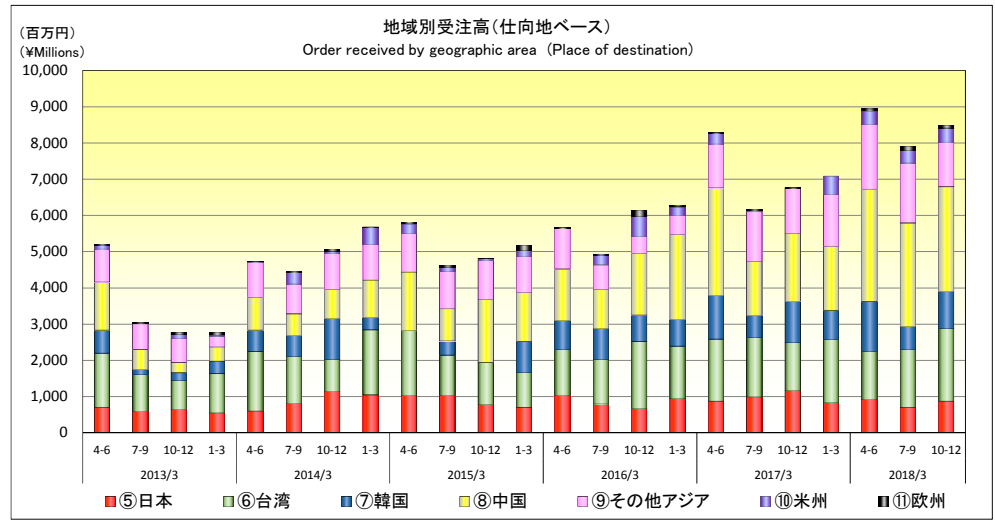
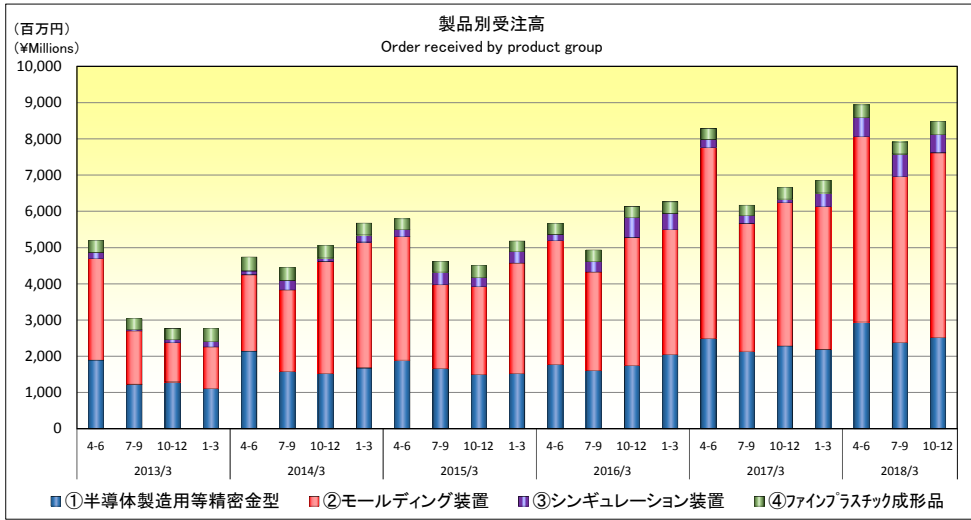
製品別売上高 Net sales by product group

決算期 Fiscal year	2013/3					2014/3					2015/3					2016/3					2017/3					2018/3			
	4-6	7-9	10-12	1-3	通期	4-6	7-9	10-12	1-3	通期	4-6	7-9	10-12	1-3	通期	4-6	7-9	10-12	1-3	通期	4-6	7-9	10-12	1-3	通期	4-6	7-9	10-12	3Q累計
売上高合計 Total sales	5,604	5,111	3,237	2,501	16,454	3,555	4,772	3,076	5,761	17,165	4,897	5,995	4,706	5,550	21,150	5,732	5,945	4,308	6,283	22,270	6,738	7,415	7,387	6,090	27,632	7,068	8,537	7,072	22,678
半導体製造用等精密金型 ① Precision molds	2,086	1,778	1,403	1,155	6,423	1,535	1,836	1,083	1,858	6,312	1,532	1,824	1,550	1,824	6,731	1,721	1,988	1,426	2,053	7,189	2,156	2,359	2,471	2,232	9,220	2,145	2,740	2,332	7,218
モールドング装置 ② Semiconductor plastic encapsulation systems	3,138	2,809	1,446	962	8,357	1,585	2,272	1,466	3,392	8,717	2,923	3,627	2,751	2,781	12,083	3,355	3,363	2,194	3,785	12,698	3,552	4,545	4,387	3,440	15,925	4,186	4,985	4,064	13,235
シンギュレーション装置 ③ Singulation parts and systems	67	204	65	57	395	82	285	158	182	710	163	231	71	658	1,125	355	284	380	135	1,156	736	210	191	97	1,235	385	487	271	1,145
フィンプラスチック成形品 ④ Engineering plastic molded products	311	318	322	325	1,277	351	377	367	327	1,424	279	311	333	285	1,210	300	308	307	309	1,226	292	299	336	320	1,250	351	323	403	1,078
月平均	1,868	1,704	1,079	834	1,371	1,185	1,591	1,025	1,920	1,430	1,632	1,998	1,569	1,850	1,763	1,911	1,982	1,436	2,094	1,856	2,246	2,472	2,462	2,030	2,303	2,356	2,846	2,357	2,520

地域別売上高(仕向地ベース) Net sales by geographic area (Place of destination)

決算期 Fiscal year	2013/3					2014/3					2015/3					2016/3					2017/3					2018/3			
	4-6	7-9	10-12	1-3	通期	4-6	7-9	10-12	1-3	通期	4-6	7-9	10-12	1-3	通期	4-6	7-9	10-12	1-3	通期	4-6	7-9	10-12	1-3	通期	4-6	7-9	10-12	3Q累計
売上高合計 Total sales	5,604	5,111	3,237	2,501	16,454	3,555	4,772	3,076	5,761	17,165	4,897	5,995	4,706	5,550	21,150	5,732	5,945	4,308	6,283	22,270	6,738	7,415	7,387	6,090	27,632	7,068	8,537	7,072	22,678
日本 ⑤ Japan	702	590	614	614	2,521	527	772	654	1,195	3,150	849	884	776	1,190	3,701	870	1,100	577	761	3,310	1,023	734	1,076	1,018	3,853	1,085	610	703	2,400
台湾 ⑥ Taiwan	595	1,227	1,068	423	3,314	1,556	1,619	873	1,326	5,376	1,800	1,761	762	1,241	5,565	1,145	1,430	778	2,283	5,638	1,445	1,892	1,597	1,578	6,513	1,455	1,648	1,084	4,188
韓国 ⑦ Korea	2,215	764	329	119	3,428	408	528	189	618	1,745	305	408	561	319	1,594	807	1,071	724	730	3,333	853	1,119	965	493	3,430	980	1,646	772	3,399
中国 ⑧ China	903	1,248	583	453	3,189	436	926	462	1,116	2,941	767	1,654	1,099	1,747	5,269	1,690	1,455	871	1,704	5,721	2,306	2,379	2,256	1,613	8,556	1,833	2,517	2,653	7,004
その他アジア ⑨ Other asia	1,129	1,151	575	748	3,604	543	870	609	1,361	3,384	743	980	1,328	972	4,025	1,027	825	1,066	655	3,574	684	1,040	1,224	1,254	4,203	1,355	1,601	1,671	4,628
米州 ⑩ America	14	112	53	89	269	31	20	263	112	428	418	282	162	40	904	162	15	254	113	546	410	93	247	238	989	308	483	173	965
欧州 ⑪ Europe	44	16	12	52	126	51	34	23	29	137	12	23	15	39	89	28	46	33	35	144	15	155	18	-105	83	47	29	14	91

Ⅲ. 四半期受注高動向(連結) Quarterly Order (Consolidated)



製品別受注高 Order received by product group

決算期 Fiscal year	2013/3					2014/3					2015/3					2016/3					2017/3					2018/3			
	4-6	7-9	10-12	1-3	通期	4-6	7-9	10-12	1-3	通期	4-6	7-9	10-12	1-3	通期	4-6	7-9	10-12	1-3	通期	4-6	7-9	10-12	1-3	通期	4-6	7-9	10-12	3Q累計
受注高合計 Total order received	5,190	3,039	2,766	2,763	13,759	4,740	4,454	5,048	5,677	19,921	5,794	4,626	4,501	5,182	20,104	5,667	4,932	6,132	6,264	22,997	8,289	6,170	6,663	6,852	27,975	8,940	7,914	8,480	25,336
半導体製造用等精密金型 ① Precision molds	1,896	1,226	1,290	1,119	5,532	2,144	1,586	1,535	1,678	6,945	1,894	1,664	1,488	1,525	6,573	1,779	1,613	1,755	2,056	7,205	2,496	2,139	2,286	2,182	9,104	2,943	2,378	2,513	7,836
モールドング装置 ② Semiconductor plastic encapsulation systems	2,811	1,475	1,081	1,139	6,507	2,105	2,246	3,076	3,473	10,902	3,401	2,308	2,438	3,047	11,196	3,418	2,712	3,518	3,445	13,094	5,275	3,523	3,958	3,944	16,702	5,116	4,586	5,103	14,806
シンギュレーション装置 ③ Singulation parts and systems	160	30	90	158	439	107	257	101	198	664	203	350	240	316	1,111	166	302	565	435	1,470	215	220	93	378	909	532	616	499	1,648
ファイナプラスチック成形品 ④ Engineering plastic molded products	322	306	304	346	1,279	383	362	335	327	1,409	294	303	333	292	1,223	302	304	292	327	1,227	301	286	323	346	1,259	348	333	363	1,045
月平均	1,730	1,013	922	921	1,147	1,580	1,485	1,683	1,892	1,660	1,931	1,542	1,500	1,727	1,675	1,889	1,644	2,044	2,088	1,916	2,763	2,057	2,221	2,284	2,331	2,980	2,638	2,827	2,815

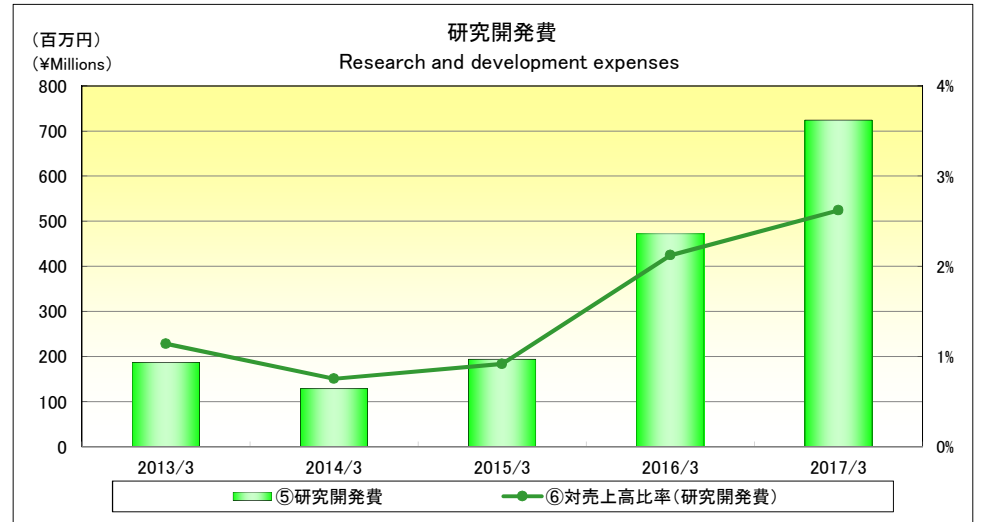
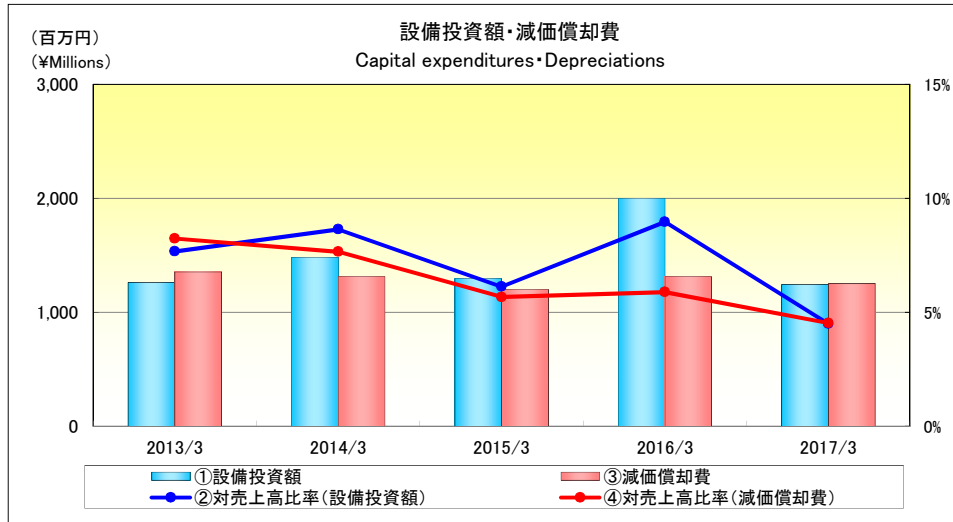
(単位: 百万円/¥Millions)

地域別受注高 (仕向地ベース) Order received by geographic area (Place of destination)

決算期 Fiscal year	2013/3					2014/3					2015/3					2016/3					2017/3					2018/3			
	4-6	7-9	10-12	1-3	通期	4-6	7-9	10-12	1-3	通期	4-6	7-9	10-12	1-3	通期	4-6	7-9	10-12	1-3	通期	4-6	7-9	10-12	1-3	通期	4-6	7-9	10-12	3Q累計
受注高合計 Total order received	5,190	3,039	2,766	2,763	13,759	4,740	4,454	5,048	5,677	19,921	5,794	4,626	4,501	5,182	20,104	5,667	4,932	6,132	6,264	22,997	8,289	6,170	6,663	6,852	27,975	8,940	7,914	8,480	25,336
日本 ⑤ Japan	703	593	645	551	2,494	602	802	1,130	1,048	3,583	1,023	1,036	789	709	3,558	1,035	795	672	934	3,437	876	993	1,164	831	3,865	908	695	876	2,480
台湾 ⑥ Taiwan	1,492	1,027	793	1,079	4,392	1,639	1,299	894	1,793	5,626	1,805	1,106	1,150	962	5,024	1,270	1,226	1,852	1,457	5,807	1,710	1,642	1,318	1,750	6,421	1,339	1,603	1,994	4,937
韓国 ⑦ Korea	637	119	219	352	1,329	592	583	1,139	330	2,645	1	392	-319	853	928	786	853	724	731	3,096	1,198	600	1,151	799	3,748	1,372	630	1,029	3,031
中国 ⑧ China	1,327	564	284	389	2,566	902	598	794	1,046	3,341	1,608	887	1,735	1,345	5,578	1,429	1,077	1,709	2,354	6,571	2,975	1,486	1,861	1,765	8,089	3,103	2,864	2,892	8,859
その他アジア ⑨ Other asia	912	704	668	293	2,579	966	823	990	989	3,770	1,060	1,023	1,089	994	4,168	1,111	684	466	518	2,780	1,209	1,377	1,254	1,440	5,282	1,793	1,652	1,230	4,676
米州 ⑩ America	99	16	112	34	263	17	330	49	467	864	266	130	39	173	611	24	249	548	241	1,063	301	36	-104	498	732	367	341	387	1,097
欧州 ⑪ Europe	16	13	42	62	134	20	16	50	2	89	27	49	15	142	234	8	44	159	26	240	16	34	17	-233	-165	56	126	69	253

(単位: 百万円/¥Millions)

IV. キャッシュフロー、設備投資額、研究開発費(連結) Cash Flows and Capital Expenditures, Research and Development expenses (Consolidated)



(連結) 決算期	(Consolidated) Fiscal year	2013/3	2014/3	2015/3	2016/3	2017/3	2017/12
キャッシュフロー(百万円)	Cash flows (¥Millions)						
営業活動によるキャッシュフロー	Operating activities	2,710	935	2,590	3,254	2,054	1,847
投資活動によるキャッシュフロー	Investing activities	-1,083	-1,553	-1,430	-1,806	-1,194	-1,019
財務活動によるキャッシュフロー	Financing activities	-817	819	-1,170	-868	-1,020	-590
現金および現金同等物期末残高	Cash and cash equivalents	5,266	5,533	5,617	6,027	5,757	6,049
設備投資額(百万円)	①Capital expenditures (¥Millions)	1,262	1,482	1,295	1,996	1,243	1,060
対売上高比率(%)	②Ratio to net sales (%)	7.67	8.64	6.13	8.96	4.50	4.68
減価償却費(百万円)	③Depreciations (¥Millions)	1,354	1,314	1,199	1,311	1,251	916
対売上高比率(%)	④Ratio to net sales (%)	8.23	7.66	5.67	5.89	4.53	4.04
研究開発費(百万円)	⑤Research and development expenses (¥Millions)	187	129	194	472	724	558
対売上高比率(%)	⑥Ratio to net sales (%)	1.14	0.75	0.92	2.12	2.62	2.46